

**Business License Revenue "Model A - Approved June 26, 2018"**

						<b>Range</b>	
<u>Range</u>		<b># Businesses</b>	<b># Employees</b>	<b>Incremental Tax/Fee</b>	<b>Estimated Revenue</b>	<b>Low</b>	<b>High</b>
1	Base Rate - \$75	1,990	1,990	0	\$149,250	\$75	\$75
2-25	Base Rate + Incremental Rate	1,461	9,381	\$5	\$149,175	\$80	\$195
26-50	Base Rate + Incremental Rate	95	3,467	\$10	\$29,445	\$205	\$445
51-500	Base Rate + Incremental Rate	104	13,055	\$75	\$635,405	\$520	\$34,195
501-1,000	Base Rate + Incremental Rate	4	2,901	\$100	\$226,880	\$34,295	\$84,195
1,001-5,000	Base Rate + Incremental Rate	6	10,324	\$125	\$1,045,670	\$84,320	\$584,195
5,001+	Base Rate + Incremental Rate	1	23,324	\$150	\$3,332,795	\$584,345	No Cap <sup>(1)</sup>
Out of Area <sup>(2)</sup>	Base Rate - \$200	1,724		\$200	\$344,800	\$200	\$200
<b>Total MV Businesses &amp; Employees</b>		<b>3,661</b>	<b>64,442</b>		<b>5,913,420</b>		

1. Largest company would pay \$3.3M (56%).

2. This is an estimate based on a flat fee. Council adopted a different model for out of town businesses based on the number of employees and days worked in Mountain View, similar to San Jose (which will likely generate more revenue).