## Business License Revenue New Model A

<table>
<thead>
<tr>
<th>Range</th>
<th># Businesses</th>
<th># Employees</th>
<th>Incremental Tax/Fee</th>
<th>Estimated Revenue</th>
<th>Low</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>1,990</td>
<td>1,990</td>
<td>0</td>
<td>$149,250</td>
<td>$75</td>
<td>$75</td>
</tr>
<tr>
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<td>9,381</td>
<td>$5</td>
<td>$149,175</td>
<td>$80</td>
<td>$195</td>
</tr>
<tr>
<td>26-50</td>
<td>95</td>
<td>3,467</td>
<td>$10</td>
<td>$29,445</td>
<td>$205</td>
<td>$445</td>
</tr>
<tr>
<td>51-500</td>
<td>104</td>
<td>13,055</td>
<td>$75</td>
<td>$635,405</td>
<td>$520</td>
<td>$34,195</td>
</tr>
<tr>
<td>501-1,000</td>
<td>4</td>
<td>2,901</td>
<td>$100</td>
<td>$226,880</td>
<td>$34,295</td>
<td>$84,195</td>
</tr>
<tr>
<td>1,001-5,000</td>
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<td>10,324</td>
<td>$125</td>
<td>$1,045,670</td>
<td>$84,320</td>
<td>$584,195</td>
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<tr>
<td>5,001+</td>
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<td>23,324</td>
<td>$150</td>
<td>$3,332,795</td>
<td>$584,345</td>
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</tr>
<tr>
<td>Out of Area(2)</td>
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<td>$200</td>
<td>$344,800</td>
<td>$200</td>
<td>$200</td>
</tr>
<tr>
<td><strong>Total MV Businesses &amp; Employees</strong></td>
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<td><strong>64,442</strong></td>
<td></td>
<td><strong>5,913,420</strong></td>
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</tbody>
</table>

1. Largest company would pay $3.3M.
2. This is an estimate based on a flat fee. Staff recommends a new model for out of town businesses based on the number of employees and days worked in Mountain View, like San Jose (which will generate more revenue).
<table>
<thead>
<tr>
<th>Range</th>
<th>Base Rate</th>
<th># Businesses</th>
<th># Employees</th>
<th>Flat Tax</th>
<th>Estimated Revenue</th>
<th>Low</th>
<th>High</th>
</tr>
</thead>
<tbody>
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<td>$750</td>
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<td>$3,364,800</td>
<td>$100,100</td>
<td>No Cap(1)</td>
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</tbody>
</table>

Out of Area(2) | Base Rate - $200 | 1,724 | $200 | $344,800 | $200 | $200 |

Total MV Businesses & Employees | 3,661 | 64,442 | 5,258,500 |

1. Largest company would pay $2.3M.
2. This is an estimate based on a flat fee. Staff recommends a new model for out of town businesses based on the number of employees and days worked in Mountain View, like San Jose (which will generate more revenue).